| SPIA Pay-out Comparison |
| :--- |
| As of: 8.1.18 |
| Valued Client |
| Age: 69 |
| Sex: M |
| NQ |
| 100,000 Deposit |
| State: MO |
| Mode: Monthly |

## SPIA Pay-Out Comparisons

| Carrier: - Individual Quote | $\frac{\text { A.M. Best }}{\text { Rating }}$ | Life Only | $\underline{\text { Life + } 10}$ | $\underline{\text { Life }+20}$ | $\begin{gathered} \text { Life + Cash } \\ \text { Refund } \\ \hline \end{gathered}$ | 10 Years Certain |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Carrier A | A | \$568.06 | \$553.48 | \$483.96 | \$504.84 | \$942.62 |
| Carrier B | A | \$617.07 | \$593.75 | \$530.47 | \$554.15 | \$915.47 |
| Carrier C | A | \$577.08 | \$549.29 | \$485.71 | N/A | \$889.91 |
| Carrier D | A+ | \$613.67 | \$590.16 | \$506.98 | \$550.01 | \$931.71 |
| Carrier E | A+ | \$629.05 | \$595.85 | \$522.41 | \$550.81 | \$916.41 |
| Carrier F | A+ | \$620.11 | \$594.26 | \$511.71 | N/A | \$921.31 |
| Carrier G | A+ | \$540.22 | N/A | N/A | N/A | N/A |
| Carrier H | A+ | \$611.55 | \$584.38 | \$516.45 | \$541.20 | \$915.56 |
| Carrier I | A+ | N/A | \$585.03 | \$500.76 | \$531.35 | \$906.20 |
| Carrier J | A | \$619.43 | \$599.92 | \$509.51 | \$547.15 | \$940.00 |

Best pay-out for that period in this example
The following states have a premium tax withheld: CA, ME, NV, SD, WV \& WY

