

GUARANTEED ISSUE EXCESS DISABILITY INSURANCE

GROUP & MULTI-LIFE



Many disability insurance producers have recently become focused on Guaranteed Issue Excess Disability Insurance and with great success. Group disability policies have been around for ages, but supplemental, high limit coverage is relatively young in the market. The potential client pool is vast and largely unsolicited.

Coverage can be offered selectively to groups or departments within a company with many possible variations, allowing employers flexibility not readily available in the group disability market.

- Guaranteed Issue
- Starting at 3 Lives
- \$100,000+ Monthly Benefit
- \$10,000,000 Lump Sum
- No Medical Questions
- Voluntary & Mandatory Options



DIVERSIFIED INSURANCE BROKERS

Since 1980

P. O. Box 920370

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