

Prepared For:	Valued Client	Single Premium:	\$100,000.00
Issue Age:	60	Illustration Date:	September 1, 2020
State of Issue:	KS	Product:	ClassicMark <sup>®</sup> 10

### Illustrated Non-Guaranteed Contract Values

# Hypothetical Illustration: ClassicMark<sup>®</sup> 10

End of	A	Duo un inno	Withdrawal or	Credited	Interest	Accumulation	Cash Surrender	Guaranteed	Death
Year	Age	Premium	RMD	Rate	Credited	Value	Value	Minimum Value	Benefit*
1	61	\$100,000	\$0	1.00%	\$1,000	\$101,000	\$89,170	\$89,170	\$101,000
2	62	\$0	\$0	1.00%	\$1,000	\$102,000	\$90,972	\$90,981	\$102,000
3	63	\$0	\$0	1.00%	\$1,000	\$103,000	\$92,792	\$92,819	\$103,000
4	64	\$0	\$0	1.00%	\$1,000	\$104,000	\$94,162	\$94,216	\$104,000
5	65	\$0	\$0	50.81%	\$50,812	\$154,812	\$140,371	\$95,632	\$154,812
6	66	\$0	\$0	1.00%	\$1,548	\$156,360	\$143,681	\$97,544	\$156,360
7	67	\$0	\$0	1.00%	\$1,548	\$157,908	\$146,527	\$99,486	\$157,908
8	68	\$0	\$0	1.00%	\$1,548	\$159,456	\$149,400	\$101,456	\$159,456
9	69	\$0	\$0	1.00%	\$1,548	\$161,005	\$152,301	\$103,456	\$161,005
10	70	\$0	\$0	29.01%	\$44,908	\$205,912	\$196,422	\$105,486	\$205,912
11	71	\$0	\$0	1.00%	\$2,059	\$207,971	\$207,971	\$111,567	\$207,971
12	72	\$0	\$0	1.00%	\$2,059	\$210,030	\$210,030	\$112,683	\$210,030
13	73	\$0	\$0	1.00%	\$2,059	\$212,090	\$212,090	\$113,809	\$212,090
14	74	\$0	\$0	1.00%	\$2,059	\$214,149	\$214,149	\$114,947	\$214,149
15	75	\$0	\$0	50.81%	\$104,628	\$318,777	\$318,777	\$116,097	\$318,777
16	76	\$0	\$0	1.00%	\$3,188	\$321,965	\$321,965	\$117,258	\$321,965
17	77	\$0	\$0	1.00%	\$3,188	\$325,152	\$325,152	\$118,430	\$325,152
18	78	\$0	\$0	1.00%	\$3,188	\$328,340	\$328,340	\$119,615	\$328,340
19	79	\$0	\$0	1.00%	\$3,188	\$331,528	\$331,528	\$120,811	\$331,528
20	80	\$0	\$0	29.01%	\$92,470	\$423,998	\$423,998	\$122,019	\$423,998
21	81	\$0	\$0	1.00%	\$4,240	\$428,238	\$428,238	\$123,239	\$428,238
22	82	\$0	\$0	1.00%	\$4,240	\$432,478	\$432,478	\$124,472	\$432,478
23	83	\$0	\$0	1.00%	\$4,240	\$436,718	\$436,718	\$125,716	\$436,718
24	84	\$0	\$0	1.00%	\$4,240	\$440,958	\$440,958	\$126,973	\$440,958
25	85	\$0	\$0	50.81%	\$215,442	\$656,401	\$656,401	\$128,243	\$656,401



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End of Year	Age	Premium	Withdrawal or RMD	Credited Rate	Interest Credited	Accumulation Value	Cash Surrender Value	Guaranteed Minimum Value	Death Benefit*
26	86	\$0	\$0	1.00%	\$6,564	\$662,965	\$662,965	\$129,526	\$662,965
27	87	\$0	\$0	1.00%	\$6,564	\$669,529	\$669,529	\$130,821	\$669,529
28	88	\$0	\$0	1.00%	\$6,564	\$676,093	\$676,093	\$132,129	\$676,093
29	89	\$0	\$0	1.00%	\$6,564	\$682,657	\$682,657	\$133,450	\$682,657
30	90	\$0	\$0	29.01%	\$190,407	\$873,064	\$873,064	\$134,785	\$873,064
35	95	\$0	\$0	50.81%	\$443,622	\$1,351,609	\$1,351,609	\$141,660	\$1,351,609

#### For definitions of terms, see Glossary.

The information shown on this illustration is for hypothetical demonstration purposes only. Any examples of future values used in a sales presentation are provided only for demonstrative purposes. Any such example must not be regarded as guaranteed or as estimated future performance unless it is based solely on the minimum guaranteed interest rates.

Non-Guaranteed Values are based on interest crediting strategy allocations and percentages selected in the illustration input using current non-guaranteed caps, participation rates, and interest rates. The Guaranteed Minimum Value is available upon full surrender, death, or annuitization. It is equal to the single premium received, less any partial surrenders (including any surrender charges deducted thereon), less any premium tax, if applicable, with interest compounded daily at the Guaranteed Minimum Value Interest Rate shown on the contract; less surrender charges. This hypothetical illustration assumes a 1% Guaranteed Minimum Value Interest Rate.

\* The Death Benefit is the greater of the Accumulation Value, Guaranteed Minimum Value, or Return of Premium less prior gross withdrawals. The values shown will be decreased by any applicable premium taxes.